

Financial Modelling & Valuation

Two Days Training



July 25-26, 2022



10:00 am- 03:00 pm (GST)

INTRODUCTION :

Financial modelling is a powerful tool which can be utilized for projecting the future financial performance of any company or a project. The course of financial modelling is meant to cover intricacies of preparing a financial model in MS Excel using the best modelling practices and using that for performing suitable business performance analysis. The course shall provide a practical insight into business valuation using the internationally accepted valuation methodology, viz. Discounted Cash Flows (DCF).

Course Director

Amardeep Singh (12+ years experience)

- Cost & Management Accountant (CMA –Gold Medalist)
- Company Secretary (Best Presenter Accreditation)
- M.A. (Economics) • BBS Finance (University Gold Medalist)
- Bloomberg certified professional







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About SIMFOTIX

SIMFOTIX is a trusted name in the executive education industry that offers cutting-edge corporate training programs. SIMFOTIX focuses on creating value for both learners and businesses through its varied program offerings. We, at Simfotix, hold unique expertise in developing our programs based on the design- learning concept that focuses on the key challenges of a learner and organization. Engagement, relevance, and effectiveness are the hallmarks of our learning solutions. So far, SIMFOTIX training programs are attended by over 5000 participants from over 1000 organizations operating MENAT region. Our clients regard their training experience with us inspiring and transformative.

On the e-learning front as well, SIMFOTIX offers courses that result in serious learning but in fun way, we adopt efficient gamification approach that is aligned with clear learning goals that L&D teams want to see as the achieved objectives. We also understand the ever-shifting corporate world challenges and even in online programs, we carry our legacy of quality, relevance, and impact that's why our programs are conducted by learned faculty comprised of global thought- leaders and top industry practitioners.

We also provide bespoke training solutions that are tailored and delivered in a way that it surpasses your expectations.

01	02	03	04
			
SOFT SKILLS COURSES	IT RELATED COURSES	BANKING & FINANCE	GAMIFICATION COURSES



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Course Outline

Financial Template : Understanding & gathering information

- Understanding accounting basics double entry and creating (P&L and B/S).
- Creating a consistent financial model template.
- Historical financial statement modeling (P&L and B/S):-
 - a) Data Gathering from Annual Reports & Management Discussion.
 - b) Creating the historical statements and linking derived numbers
- Calculating growth drivers:-
 - a) Gathering Data for growth drivers from research reports and other sources (Revenue - Costing - expenses)
 - b) Calculating P&L growth numbers/ CAGR.
 - c) Calculating P&L ratios.
 - d) Calculating B/S ratios.

Forecasting & Projections of FS:

- Building assumptions and projections:-
 - a) Building assumptions for P&L and B/S.
 - b) Linking assumptions for P&L.
 - c) Linking assumptions for B/S.
- Building schedules:-
 - a) Fixed Assets and depreciation schedule.
 - b) Debt & Interest schedule.
- Understand & Build forecasted Profit and loss statement.
- Understand & Build forecasted balance sheet.
- Understand & Build Cash flow statement.
- Building interest on excess cash and cash revolver.
 - a) Using Excel for Iteration - Goal Seek & circular referencing.

Financial analysis ratios & Valuation

- Understand & Build liquidity and profitability ratios for analysis.
- Updating integrated model for valuation analysis:-
 - a) Understanding and building trading comparatives.
 - b) Understanding and building transaction comparatives.
 - c) Understanding and building DCF
 - d) Building free cash flow to firm & equity
 - e) Understanding and estimating beta
 - f) Understanding & estimating WACC
 - g) Using data-validation to improve sheet structure
 - h) Building Football field chart to decide which share price (company's value) to consider.



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About Course Director:

Professional Exposure

- Business Modelling and Strategy
- Financial Planning and Analysis
- Business Advisory and Consulting

Training Experience (300+ sessions conducted)

- Conducted corporate trainings in Dubai, Saudi Arabia, Mauritius, Oman, India
- Leading Business Schools, including IIM, IIFT, FIIB, Jaipuria and Professional institutes, including ICAI and ICSI
- Conducted many open house workshops in GCC region, Mauritius and Singapore
- Audience addressed include corporates, experienced professionals, Ph.D. students and MBA students

Specialization Areas for Training & Consulting

- Advanced MS-Excel and VBA Macros
- Financial Modelling and Business Valuation
- M&A Modelling and Analysis
- Project Finance
- Budgeting and Forecasting
- Finance for Non-Finance

Economies Exposure

- Middle East (UAE, Saudi Arabia, Oman, Kuwait)
- Singapore
- Mauritius
- UK (London, Manchester)

Academics

- Cost & Management Accountant (CMA –Gold Medalist)
- Company Secretary (Best Presenter Accreditation)
- M.A. (Economics)
- BBS Finance (University Gold Medalist)
- Bloomberg certified professional

Articles Published

- Business Valuation Untangled
- Registered Valuer–Paving New Opportunities for Professionals
- Microfinance –New Wave of Revolution in Credit Sector
- Understanding Clients' Needs



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Our Affiliations

غرفة دبي
DUBAI CHAMBER



هيئة المعرفة والتنمية البشرية
KNOWLEDGE & HUMAN DEVELOPMENT AUTHORITY



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Client Testimonials

It was more interactive , more concentrating on the practical side rather than theory. Good Trainer | Professional and having good communications. Trainer's attention to details is great | Well Managed the Training Session | Was very resourceful | Very Good, Clear and Direct instruction and focus | New knowledge . The content was extremely informative and useful. | Interactive and informative. Smart, Collaborator and can deliver the information clearly the presenter is very well educated easy to explain the subject. **Emirates Post Group Participants**

Excellent trainer from SIMFOTIX. | I learned a lot spend very good and it helped me. | Really professional trainer and her sessions was clear and easy and fun. | She explained everything in a easy and beautiful way. | She have good ways to conveying the information to us and we don't feeling bored . **Mubadala Group , MDC BMS**

Simfotix Trainer bear a Persuasive approach in training and the company is professional in the arrangement of training till end to make it a memorable experience. The In-house session and the follow-up session is excellent approach. **The Executive Council of Dubai**

Informative, engaging | New tools to be used for the growth for our organization | brainstorming and Good knowledge of the subject. **Sharjah Airport Authority**

The detailed Explanation & Excellent trainer by SIMFOTIX. Powerful clear course & excellent instructor. Provided the necessary information perfectly. Overall, best training & course. **Etihad Water & Electricity**

Targeted learning should be at the top of your L&D agenda. Thank you Simfotix for being an agile partner in our learning Journey. **Roche Middle East.**

Excellent courses delivered by SIMFOTIX to our team. Easy to understand trainer and well managed. I liked its interactive nature, and Mr Ahmed's examples of common phrases. **DEWA**

My team was positive and happy with the deliverables of MS Excel Training, and they think this session increased their knowledge and efficiency. **"Ministry of Human resources & Emiratization"**

Simfotix In-House training on MS Excel is well organized and our team learned lot of new things. We consider this as a value addition and meeting our objectives. **Road & Transport Authority Dubai RTA.**

A combination of learning and sharing through activities and self presentations. Learning Art of Public Speaking with Simfotix Training is truly a good experience. **Abu Dhabi Terminals**



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Client Testimonials

InHouse session was best from SIMFOTIX. The trainer is excellent, and has a good knowledge on his craft. **DP World**

Excellent Training conducted by Simfotix Professional Development. The whole day was full of fun and learning. **Department of Economic Development, Dubai**

Since last two years My Company is working with Simfotix, and every time it is great learning experience. MS Excel is one of the most recommended Program with distinctive methodology and valuable deliverables. **ADNEC "Abu Dhabi National Exhibition Centre"**

The in-house training met the desired objectives for improvement in the Finance function. Group work throughout the two days and team presentation on various analytics put thing in the focus learning direction. Good output Simfotix. **Team Imdad Group.**

Easy way of transferring knowledge makes the learning more digestible. Great work Simfotix for the in-house session. **Emirates NBD Bank**

Simulation Board Game training is one of the great training course and materials. Super helpful for connectivity and engagement among our departments to upscale productivity. Thank you! **Ghobash Group**

Our team attended MS Excel Training with Simfotix and it was never so much learning before in this course. All skill levels on the course fully catered for with a very patient approach, it's worth attending. **DU Telecomm**

Inhouse Training with Simfotix Training for Credit Transformation Program goes with a Wonderful learning experience of our Credit Risk Team. Looking forward to engage them in other upcoming training. **Finance House Abu Dhabi**

Thank you Simfotix for a comprehensive and value training to our Saudi Arabia Finance Team. Case Study and exercises were the key element of this workshop. As Learning & Development we are satisfied to work with them in future. GM Learning & Development , **MAF Carrefour International.**

The Power Bi session was engaging and informative. Overall program outcome is what we agreed and delivered to our functional departments. We would like to do more programs with Simfotix. **Mashreq Bank**

Reference to the specific people in respective companies can be furnished on request.



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Some of Our Valued Clients

ROCHE Middle East	Etisalat	DU Telecomm EITC	Abu Dhabi National Exhibition Council
Mubadala Group (Business Management Services)	King Abdullah University of Science and Technology , KSA	Emirates NBD Bank	Department of Culture and Tourism Abu Dhabi
Maersk	Dar Al Riyadh KSA	Fama Holdings Group KSA	The Executive Council of Dubai
Al Hilal Bank	MAF Retail (Carrefour)	Abu Dhabi Terminals	Department of Economic Development Dubai
Federal Electricity & Water Authority FEWA	Ghobash Group UAE	Saudi Airline	Ministry of Human Resources and Emiratization
Sharjah Islamic Bank	Abu Dhabi Finance (Mubadala Company)	Al Tayer Group	Dubai Electricity & Water Authority DEWA
Mashreq Bank	Arab Bank UAE	Abu Dhabi Ports	Averda Saudi Company
Abunayyan Holding KSA	Zain KSA	SAVOLA FOODS, SUGAR-KSA	Binzagr Company
Imdaad Group	Wartsila Power KSA	Abdul Aziz Al Majid	Chedid Re KSA
AbuDhabi Customs	ACWA Power	HSBC Bank	DP World
Saudi Telecom Company	SS Lootah International Investment Group	DHL Express	Securities and Commodities Authority (SCA)
HSBC	Emirates Group	Aster Group	United Al Saqr Group
Al Batha Group	Global Foods UAE	AXA Insurance	Coca-Cola
Commercial Bank of Dubai	Emirates Islamic Bank	Dubai Financial Services Authority	Schlumberger
Ministry of Telecommunication Oman	Al Ghurair Group	Finance HouseDubai	



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REGISTRATION DETAILS

Regular Fee: **USD 680** Per Participant (Plus VAT)

Team Offer: Pay for 2 and register 3rd for free.

Includes: Courseware, and SIMFOTIX Certificate

For registration (s) send us your **Name, Designation, Organization,** and **Mobile Number** to register@simfotix.com

For More Information please contact: **Hiba Haneena**
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